

[EatonGreatLakes.com](http://EatonGreatLakes.com)

[My.Eaton.com](http://My.Eaton.com)

[Eaton.com](http://Eaton.com)



Returns?  
Overshipments?  
Incorrect Items?

Contact CORE:  
[CORE@Eaton.com](mailto:CORE@Eaton.com)  
1 (800) 410-2910







Powering Business Worldwide

Eaton Corporation  
26201 Northwestern Hwy  
Southfield, MI 48076

# EATON MONTHLY NEWSLETTER

Powering Partnerships, Powering Growth

## *Featured In This Issue:*

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-  2020 CARES Act information pg 2
-  Coming Soon: Pow-R-Line Xpert pg 2
-  Shunt trip Safety Switch pg 3

## NEW Electrical Sector Return Policy

### Eaton return policy

Effective August 2020

Even with the best inventory planning systems, it is sometimes necessary for distributors to return product based on changes in customer demand. This document outlines Eaton's policy for commercial exchange returns.

Click [HERE](#) to see the full document

1. Eligibility
2. Stock Rotations
3. Authorizations & Credits
4. Evaluations & more



Reach out to your  
local DSR to learn  
more!

Email Allyson Ritter  
[AllysonJRitter@Eaton.com](mailto:AllysonJRitter@Eaton.com)

September 2020

Say **YES** to  
critical facility  
upgrades



For additional info &  
resources, visit:  
[Eaton.com/2020CARESACT](http://Eaton.com/2020CARESACT)



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# Coronavirus Aid, Relief and Economic Security (CARES) Act

*Help your customers understand benefits available under the 2020 CARES act*

## What changed?

- Internal Revenue Code changed to assign a 15 year recovery period to Qualified Improvement Property (QIP)

## What does this mean?

- Businesses can now treat QIP placed in service after Dec. 31, 2017 as 15-year property
- This makes it eligible for 100% bonus depreciation – allowing taxpayers to take a full deduction for the cost of eligible QIP in a single year

## Eaton solutions likely to qualify include:

- Control & Automation
- Commercial distribution equipment
- Building management control systems
- Power quality solutions (UPS)
- Safety, security, and emergency communications

## Coming soon: Pow-R-Line Xpert -Panelboards & switchboards-



### Core Features:

- Breaker health diagnostics
- Standardized ARMS functionality
- Integrated metering capabilities
- Embedded communications

Improving system  
reliability with  
intelligent power

Check out  [Eaton.com/PRLXpert](http://Eaton.com/PRLXpert)

September 2020

Remote  
operation

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2020 Code  
compliance  
NEC 240.67

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Unmatched  
protection

### EATON EXCLUSIVE

Will not find anything  
similar from  
Schneider, Siemens, or  
ABB/GE

# New 2020 Code Compliant Shunt trip Safety Switch

Use to open safety switch remotely & provide fully  
integrated arc energy reduction system

\*required on fusible devices rated >1200A\*



Integrated arc energy reduction relay  
and/or ground fault relay complete  
with viewing/access window  
available on 400–1200 A switches



### Application examples:

- ❖ Arc energy reduction
- ❖ Ground fault
- ❖ Remote opening (distant from switch)
- ❖ E-stop
- ❖ Safety interlocking
- ❖ Machinery OEM interlocking
- ❖ Cost-effective solution for high-interrupt applications

Questions? Contact  
Eaton Flex Center:

[FlexSwitches@eaton.com](mailto:FlexSwitches@eaton.com)

(888) 329-9272

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