

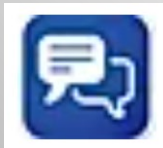
[EatonGreatLakes.com](http://EatonGreatLakes.com)

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For immediate  
answers chat  
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# EATON MONTHLY NEWSLETTER

Powering Partnerships, Powering Growth

## *Featured In This Issue:*

-  How to: Prioritize your order pg 1
-  NEW training opportunities available pg 2
-  ECCN Q3 Stock your truck PROMO pg 3

## Steps to prioritize/expedite your order

1. Identify the critical components needed
2. Use VOTW to determine the part#'s:
  - GO# / PO#
  - Line#
  - Date needed by
3. Determine if the order is a stock order or job order (Job GO#s begin with SDT/MDT/LDT or SGR/MGR/LGR)

### For stock orders:

Email:

[CSCAveryCreek@Eaton.com](mailto:CSCAveryCreek@Eaton.com)

### For job orders:

Email Stephen Cohen:

[StephenBCohen@Eaton.com](mailto:StephenBCohen@Eaton.com)

\*Please CC Allyson Ritter – [allysonjritter@eaton.com](mailto:allysonjritter@eaton.com) on all requests\*

TIP: Request an estimated ship date (ESD) in your email

# EATON

Powering Business Worldwide

Eaton Corporation  
26201 Northwestern Hwy  
Southfield, MI 48076

August 2020

Find trainings &  
more at:  
[EatonGreatLakes.com](http://EatonGreatLakes.com)



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## NEW! Upcoming training opportunities

### Residential:

- Group metering – training and practice exercises
- AFCI training
- Loadcenters & more!

### Low Voltage Drives

- Drive basics and product overview
- Sales tools, product aids, & strategy
- Eaton competitive offerings
- BidManager configuration

### NEW August virtual trainings

- Switchboard Bid Manager Takeoff
- Enclosed Control Bid Manager
- Busway Configuration
- Basic Schematics & motor control diagrams

Click  
[HERE](#)  
For 

- ❖ Registration instructions
- ❖ Login codes
- ❖ Comprehensive list of all available trainings

August 2020

# What is ECCN?

## Eaton Certified Contractor Network

- ❖ Training
- ❖ \$1500 annual marketing funds
- ❖ Exclusive Quarterly promotions
- ❖ Co-branded marketing material
- ❖ Online marketing

If interested in learning more, please contact Allyson Ritter at:

[allysonjritter@Eaton.com](mailto:allysonjritter@Eaton.com)  
(812) 655-0484

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## ECCN Exclusive Q3 Promotion

Buy two (2) of Eaton's ultimate whole home surge protection devices –**CHSPT2ULTRA**– and receive two (2) Eaton flush mount kits!

### Ultimate whole home surge protector

Single phase, 120/240V AC, 3rd edition, 20 kA nominal discharge current, 36 kA surge current capacity, per phase rating  
**CHSPT2ULTRA**

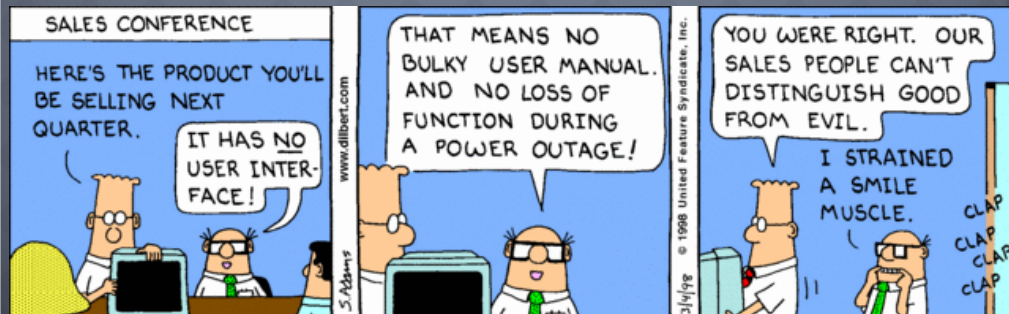


Complimentary with purchase  
**Two (2) Eaton flush mount kits\***

(while supplies last)



Complete your professional installation with Eaton's paintable flush mount kit!



August 2020