EatonGreatLakes.com

My.Eaton.com

Eaton.com



Engineering Electrical System Services (EESS)

- Eaton Services team is working and ready to help
- Prioritizing critical business needs
- Forced plant shutdowns = maintenance opportunities



Eaton Corporation 26201 Northwestern Hwy Southfield, MI 48076

EATON MONTHLY NEWSLETTER

Powering Partnerships, Powering Growth

Featured In This Issue: COVID-19 State of the Business pg 1 NEW! Power Defense MCCBs pg 2 Increased virtual training opportunities pg 2 NEW! Managed Rack PDUs pg 3

Dear Channel, Customers & Partners,

We are dealing with an unprecedented operating environment as this global health crisis impacts our work and daily lives. The situation is ever-evolving but despite the challenges our focus remains on the health and safety of our employees, channel partners, customers, and our communities.

Additionally, with the ever evolving situation our team is striving to be agile and adaptive to maintain connectivity and presence in our markets. Communication and service are critical needs now more so than ever, as many organizations are working distributed and remote, potentially staggering shifts, working to socially distance, and limit overall exposure. Our team is focused and we are working as an organization to leverage technology and the technical acumen of our resources to provide value and information to our customers, using non-traditional methods. Please continue to leverage your local resources if issues arise to work towards specific solutions to minimize the effect on your business.

Eaton is a strong resilient organization, and we are committed to supporting our partners as we work together though this complex time.

Thanks, James Reed - Area Sales Manager

- Must be logged into My.Eaton account > Eaton University for the below link to work
- 45 minutes
- EDUVAPD01

<u>Power Defense Molded</u> Case Circuit Breakers

Power **Defense**

NEW! POWER DEFENSE virtual training

e-Learning for the new MCCB roll-out



Power Defense Molded Case Circuit Breakers

This training will cover the new and improved features of Power Defense Molded Case Circuit Breakers and break down the features









Increased online training opportunities

Register via: My.Eaton.com > Eaton University

Take advantage of a variety of virtual learning opportunities this Spring



Switchgear One-Line Reading

Virtual instructor-led course

April 6 Adobe Connect Distributor Classroom Eaton University course code: EDUWDVBSWGRDT2

Residential Group Metering and Bid Manager Configuration

Virtual instructor-led course

April 7 & 21 | Adobe Connect Distributor Classroom Eaton University course code: EDUWDVRMTRT2

Arc Fault Circuit Interrupters, Loadcenters and Bid Manager Configuration

Virtual instructor-led course

April 8 & 23 Adobe Connect Distributor Classroom Eaton University course code: EDUWDVRLCT2

Dry-Type Distribution Transformer Bid Manager Take-off Training

Virtual instructor-led course

April 13 | Adobe Connect Distributor Classroom Eaton University course code: EDUWDVDTXT2

Panelboards Bid Manager Configuration

Virtual instructor-led course

April 20 & 27 | Adobe Connect Distributor Classroom Eaton University course code: EDUWDVPNLT2

Stay up-to-date on Eaton's continued learning opportunities by visiting the Events section of My.Eaton.com. For questions regarding training or My.Eaton.com access, email ChannelMarketing@Eaton.com.

Monitor and control CRITICAL FEATURES

- Voltage
- Current
- Power Factor

Prevent accidental disconnects

Secure plugs with outlet grips



Reduce network costs

Connect up to 8 PDUs using the same IP address



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Eaton's Managed Rack PDU...

- Outlet switching allows users to remotely control devices
- Reboot equipment via web interface & avoid site visits
- Capability to turn off unused outlets, restricting unauthorized use



Green LED light signifies power is ON to outlet

Red LED light signifies power is OFF to outlet

I MIGHT

THIS

Learn before selecting! Visit: www.eaton.com/us/en-us/products/backup-power-ups-surge-it-power-distribution/power-distribution-for-it-equipment/power-distribution-unit-faq.html

